

# Ryan Wright

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## Professional Work Experience

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- Itron, Inc.: Liberty Lake, WA** (title: *Entrepreneur in Residence*) **Jul 2019 - Apr 2020, Mar 2021 - Dec 2021**
- Took innovate ideas for products & services from within Itron, Inc. & incubated them with a fast-paced, lean start-up approach, quickly getting to market traction or failure and integrating the most promising back into existing business units
- NuWave Technologies: Wakefield, MA** (title: *Director*) **Apr 2019 - Present**
- Member of the board of directors, providing strategic guidance and support to the CEO
  - Helped develop the turnaround strategy to take the software business from bankruptcy to profitability in 18 months
- Trax: Topsfield, MA** (title: *Co-founder and CEO*) **Feb 2019 - Feb 2020**
- Developed and launched an on-demand construction supply delivery business, supporting the greater Boston area
- Cannabis Startup: Maine** (title: *Co-founder, Head of Operations & Finance*) **Mar 2018 - Feb 2019**
- Developed full business plan, including strategy, differentiation, financial, operations, distribution and hiring plans
  - Created a production operation that was fully scalable, w/ annual revenue potential of \$1M per 2,900 sqft greenhouse op
- Halo Energy, LLC: Somerville, MA** (title: *Strategic Advisor*) **Feb 2018 - Aug 2018**
- Provided business development guidance on navigating the telecom sector, both domestically & in Sub-Saharan Africa
- WrightGrid, LLC: Somerville, MA** (title: *Founder and CEO*) **July 2012 - Mar 2018**
- Launched start-up, setting company vision, leading strategic business dev efforts (\$10M sales pipeline, \$1M in revenue)
  - Managed day to day operations, manufacturing operations, admin functions and company finances (including burn)
  - Bootstrapped the company for the first 3.5 years, then led fundraising efforts, securing \$1M in investment
  - Recruited and hired founding/management team, as well as engineering, sales, marketing and business dev. staff
  - Developed strategic partnerships with Microsoft, legrand and TotalEnergies in order to accelerate market entries
  - Established distribution partnerships with international partners in Sub-Saharan Africa to deploy our systems
  - Sourced and managed relationships with contract manufacturing partners and key suppliers across the globe
  - Guided engineering team to design 6 generations of fully functioning product based on end user and customer feedback
- Skyworks Solutions, Inc.: Andover, MA** (title: *Engineering Project Manager*) **May 2012 – Jan 2014**
- Managed engineering development of commercial semiconductor components through phase gate process
    - 11 projects spanning PC, gaming, networking & energy management (key customers: Apple, Samsung, Sony)
  - Developed project milestones and build plans to ensure timely release to mass production manufacturing
    - Coordinated global resources in US, Canada, UK, and Asia to align resource capability and availability
- BAE Systems, Inc.: Nashua, NH** (title: *Operations Leadership Development Program – OLDP*) **June 2009 – May 2012**
- Manufacturing Transition Project Manager – 4<sup>th</sup> OLDP Rotation** **(Oct 2011 –May 2012)**
- Led planning & execution of mfg transitions from original site to receiving site (10 DoD programs, \$1.6M budget)
- Sustainability Lead, Electronic Solutions Business Sector** **(June 2010 –May 2012)**
- Created org structure & led strategy development for sustainability organization, setting annual group goals & objectives
  - Created sector wide recycling program & reduced utility costs by \$2.8M in 2011 (-5% energy, -8% water, -45% waste)
- Planner, Product Transition Team - 3<sup>rd</sup> OLDP rotation** **(Feb 2011 –Sept 2011)**
- Developed estimate at completion impact of transition, working with PMO and Ops directors for 5 defense programs
- Manufacturing Strategist, Strategy Deployment Team - 2<sup>nd</sup> OLDP rotation** **(June 2010 – Feb 2011)**
- Assisted in developing the vision, mission, and objectives for Electronic Systems operations manufacturing strategy to reduce square foot per head, increase factory utilization, and establish manufacturing centers of excellence
- OLDP Recruitment Co-Lead** **(June 2010 – Feb 2011)**
- Managed recruiting budget for Electronic Systems (\$4B) business sector, successfully recruited 13 high potential leaders
- Continuous Improvement Engineer, OLDP - 1<sup>st</sup> OLDP rotation** **(June 2009 – June 2010)**
- Championed lean and 7S initiatives across site, developing the implementation plan (recognized by management award)
- WrightStart Memorial Fund, Inc.: Stratham, NH** (title: *President*) **Jan 2006 - Present**
- Led business & logistics ops for 501c3 non-profit (creating scholarships for early childhood education student teachers)

## Education

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Babson College, Wellesley, MA - MBA, May 2013; Magna Cum Laude, Beta Gamma Sigma Honor Society  
Northeastern University, Boston, MA - B.S., Industrial Engineering, Minor in Business, May 2009; Cum Laude